

## Real Estate

Real estate transactions can be tremendous commercial opportunities for your business, but they also often involve some of the most complex legal issues your organization will ever face. As you confront those issues, it's important that your business has an experienced advisor it can trust for strategic advice — to help you make the most of your investments and to avoid potential pitfalls.

The real estate attorneys at Tousley Brain Stephens help property owners, developers, and purchasers handle high-stakes, complex commercial real estate transactions. Your business interests are best served by advocates who fight for your success. As attorneys, we put the organizations we serve in the best position for optimal returns on each and every real estate deal. That begins with due diligence. We thoroughly examine your real estate opportunities to identify the potential gains and the potential challenges — before they turn into problems.

Our approach is different from some other law firms. We put an emphasis on practical, hands-on advice.

In other words, we bring real-world business sense to the table — informed by our many years of experience in the real estate world — and we put it to work exclusively for your best interests. In the dynamic world of Washington real estate, we find that the creative, outside-the-box solutions are often the ones that yield the best results. And those happen to be the kinds of solutions we prize.

Lawyers tend to talk about real estate like it's a single practice area. But truth be told, real estate transactions happen at the intersection of multiple legal disciplines: contract law, construction law, environmental law, litigation, insurance law, and so much more. They tend to be relatively sophisticated as a result. These transactions are also complex simply because they're so important to your bottom line. Plainly put, the stakes are high.

Our experienced Seattle real estate attorneys can help with sophisticated issues like:

- Acquisitions and dispositions of commercial property
- Drafting and negotiating commercial leases
- Drafting and negotiating commercial services contracts (subcontractors, architects, engineers, etc.)
- Buying and selling commercial property
- Condominium and retail agreements and development work
- Housing and/or apartment home developments
- Real property title and due diligence matters

Creative advocacy and practical advice — that's what you can expect from our office. It's the reason we've developed a reputation as one of the most highly regarded real estate practices in Washington.